MPAYcenter

LAUNCH KIT · FACT SHEET · 06 · FINANCIAL DISTRIBUTION PLATFORM

Payroll & Benefits

Win the payroll of your corporate clients — and their employees.

FOR

Banks and their corporate clients

METRIC IT MOVES

Companies and employees acquired

THE CHALLENGE

Payroll is the anchor of the banking relationship. Banks that cannot offer companies digital payroll, employee accounts and benefits lose both to competitors and fintechs.

WHAT THE KIT INCLUDES

- Bulk payroll disbursement from the company portal
- Digital accounts or wallets for employees
- Food, fuel and custom benefit vouchers
- Redemption in connected merchant networks
- Integration with the company's HR or ERP systems
- Reports for HR, finance and the bank

HOW IT WORKS

01 Company uploads payroll

02 Funds to employee accounts

03 Benefits by category

04 Spending in the network

WHAT YOU GAIN

- ✓ New accounts with recurring deposits
- ✓ Stickier corporate relationships
- ✓ Fee income from benefits

WHAT YOU NEED TO START

- Corporate client portfolio to target
- Employee account product
- Benefit rules by country

Book an architecture session

45 minutes with our engineers to map your core, channels and next launch.

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